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November 28, 2006 08:32 AM Eastern Time

Questcon Technologies Enters Q4 with Record Growth, Signs 15 New Clients Moving Into End of Year

Leading Software Quality Assurance and Process Improvement Provider Expands Industry Reach and Emerges as a Recognized Thought Leader Headlining Key Conferences

GREENSBORO, N.C. & STAMFORD, Conn.--(BUSINESS WIRE)--Questcon Technologies, a leading provider of innovative software Quality Assurance (QA) and process improvement solutions and a division of Howard Systems International, Inc. (HSI), today announced conclusion of a record first three-quarters of 2006 with both customer and corporate company successes. The year to date has marked many notable achievements including the addition of 15 new clients and establishing a firm presence at leading industry conferences, cementing the company's role as a market thought leader.

Questcon's strong success paves the way for continued financial and corporate growth moving forward. The company has led its new clients to increased application quality and performance through improved software QA and processes. Questcon's client engagements run the gamut from week-long training sessions on test automation tools to full-scale evaluation and implementation of new software development framework and processes. The company's new client wins in 2006 span a range of industries and implementations.

Practice leaders from Questcon have also lent their expertise at industry conferences to provide insight to software quality and development practitioners on addressing key challenges and current industry issues. Co-presenting with clients PHH Mortgage and Misys Healthcare Systems, Questcon delivered two successful speaking engagements highlighting its test automation work at each company. Over an 18-month implementation of Questcon's test automation strategies, PHH Mortgage was able to show savings that matched its original test automation investment. For Misys, Questcon enabled the healthcare IT leader to deliver a better product to its healthcare customers-leading to an *InfoWorld* 100 award. Running a regression test cycle previously took Misys

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as long as two to three weeks to complete. Working with Questcon, Misys developed a framework to automate its regression testing and can now run regression test cases in just two to three days.

Presentation topics presented to record-capacity audiences have ranged from how firms can identify, institute and properly track test metrics to steps to take in moving from manual to automated testing. To date in 2006, Questcon executives have presented at Quality Assurance Institute's (QAI) 26th Annual Quality Conference, QAI's 27th Annual Software Testing Conference, Practical Software Quality and Testing Conference (PSQT) West, PSQT North, Software Quality Engineering's Software Testing Analysis & Review (STAREAST) show and the Software Test & Performance Conference.

"2006 has proven to be a year of record growth for Questcon," said Chris Laney, vice president of sales for Questcon. "With an enhanced service offering including test automation tool expertise and services in strategic QA, tactical implementation and training, we continue to expand our footprint as one of the leading providers of software quality assurance and process improvement solutions."

About Questcon Technologies

Questcon Technologies, a division of Howard Systems International, assures software value through innovative quality, test and auditing solutions. Predicated on years of experience and countless observations, Questcon has helped hundreds of organizations uncover hidden inefficiencies resulting in dramatic improvement of business performance and software development processes. For more information, please call (888) 339-0600 or visit us on the Web at www.questcon.com.

About Howard Systems International

Headquartered in Stamford, Conn., Howard Systems International, Inc. (HSI) and our affiliated companies have become leaders in providing consulting and IT solutions. For 30 years, HSI has not only provided customers with a Return on Investment, but also a Return on Relationship. Our national network of offices and affiliated companies, quality methodologies, and industry best practices, enables us to focus on the integrity of our customers' software and systems, so that our customers can focus on the core business. For more information, please call (203) 324-4600 or visit us on the Web at www.howardsystems.com.

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